



#### Welcome to the new RIU Partner Club

RIU Hotels & Resorts invites you to participate in one of the most impressive incentive programs in the industry, RIU Partner Club. We've made some fantastic changes to the current program, so keep reading and discover the amazing opportunities that lie ahead.

### WHAT IS RIU PARTNER CLUB?

With RIU Partner Club you quickly and easily earn points redeemable for vacations at any of our unsurpassed All Inclusive resorts--with **no blackout dates**. Points are earned by submitting your reservations through RIU Partner Club and are based on per person per night--regardless of the hotel, room category, travel dates, or reservations channel (Tour Operator/Wholesaler or directly through RIU). Earn points for every guest you send over the age of two and for **groups** of any size. Your membership also provides other benefits, so join the club and start packing!

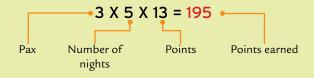
## HOW MANY POINTS DO I EARN PER RESERVATION?

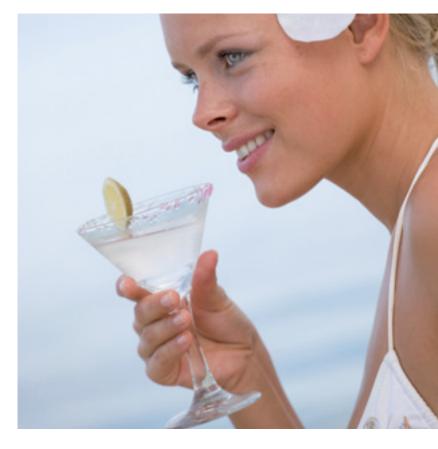
 $10\,$  points per person per night at any RIU Classic Hotel

13 POINTS PER PERSON PER NIGHT AT ANY RIU Palace Hotel

#### For example

If you book 2 adults and 1 child (over 2 years of age) at Riu Palace Pacifico Hotel for five nights you'll earn the following:





# MORE TO THE POINT... WE'VE DESIGNED THE NEW RPC PROGRAM WITH YOU IN MIND

Beginning January 1st, 2011, by submitting at least one reservation, you will be considered a CLASSIC member and can take advantage of these improved benefits and additional incentives:

- Super Amigo rates: enjoy the lowest ever RIU travel agent rates for your personal use and for those traveling with you
- •You may book 1 room for up to 3 adults or 2 adults and 2 kids under 12
- Steeply discounted day passes for all RIU Hotels.

  An added bonus-children 12 and under no charge (max 2 children)
- Your clients will receive a welcome gift with enclosed personal greeting, on your behalf, during their stay at their hotel
- A 10% commission (as minimum!) f to agents booking directly on www.riuagents.com
- Personalized service of a dedicated BDM for your area
- As long as your account is active your points will not expire!
- Special double or triple points promos to take advantage of . Watch for direct emails from RPC to you with these deals!
- Special bonuses and give aways in the most important trade shows during the year

## **KEEPING SCORE?** HOW MANY POINTS DO I NEED, PER NIGHT, FOR MY VACATION?

850 POINTS PER PERSON PER NIGHT AT ANY RIU Classic Hotel

1150 POINTS PER PERSON PER NIGHT AT ANY RIU Palace Hotel

## MAKE YOUR POINT! BECOME A GOLD MEMBER AND RECEIVE EVEN MORE REWARDS!

We've added some enticing incentives for you to become a GOLD MEMBER and enjoy the benefits available when you report 500 or more stays in one calendar year (1 stay stands for 1 person, 1 night).

#### For example

2 people for 7 nights is considered 14 stays

In addition to all of the benefits described for the Classic membership, you'll receive the following rewards.

- •You are awarded 50% more bonus points for all of your bookings.
- Free Day Passes to our hotels for 4 people per visit.
- Upgrades to the next category of room when available at check-in.
- Free airport-hotel-airport transfers in destinations where transfer service is available.
- Free Spa service for 2 people. (where applicaple)
- Golf discounts or complimentary rounds. (where applicable)
- Personalized service of a dedicated BDM with direct contact from them.
- Ability to request more than 1 room per agent per stay.
   (based on availability and dates)

THE POINT IS
THE MORE RESERVATIONS,
THE MORE REWARDS









#### **RIU HOTELS & RESORTS**

RIU Hotels & Resorts is one of the largest hotel chains in the world with more than 100 hotels in 19 countries, 84,000 beds and employing a staff of 23,400. For more than 58 years our hotels have shared a common philosophy: treat everyone as a guest in our own home.

#### Florida

Miami

Riu Florida Beach Hotel

#### **Bahamas**

Paradise Island Riu Palace Paradise Island Hotel

#### **Dominican Republic**

Punta Cana

Riu Palace Macao Hotel Riu Palace Punta Cana Hotel Riu Palace Bavaro Hotel Winter 2011

Riu Bambu Hotel Riu Naiboa Hotel

#### Puerto Plata

Riu Bachata Hotel Riu Mambo Hotel Riu Merengue Hotel

#### Aruba

Palm Beach

Riu Palace Aruba Hotel

#### Jamaica

Negril

Riu Negril Hotel Riu Palace Tropical Bay Hotel

Montego Bay Riu Montego Bay Hotel

Ocho Rios Riu Ocho Rios Hotel

#### Costa Rica

Guanacaste

Riu Guanacaste Hotel

#### Panama

Panama City

Riu Plaza Panama Hotel

#### Mexico

Playa del Carmen Riu Palace Mexico Hotel

Riu Palace Riviera Maya Hotel

Riu Tequila Hotel

Riu Lupita Hotel

Riu Playacar Hotel

Riu Yucatan Hotel

#### Cancun

Riu Palace Las Americas Hotel

Riu Cancun Hotel Riu Caribe Hotel

Riu Jalisco Hotel

Riu Vallarta Hotel Riu Palace Pacifico Hotel

#### Guadalajara

Riu Plaza Guadalajara Hotel

Summer 2011

Cabo San Lucas

Riu Palace Cabo San Lucas Hotel

Nuevo Vallarta - Riviera Nayarit

Riu Santa Fe Hotel

#### Mazatlan

Riu Emerald Bay Hotel



RIU Partner Club hopes you enjoy all of the rewards and benefits you've earned as an esteemed member of RIU Partner Club. Ask for an unforgettable and All Inclusive vacation at an unbeatable value, we hope we've inspired you to...Make Your Point!...and recommend RIU Hotels & Resorts!

RIU Hotels & Resorts has many resources available to help you increase your bookings. Please feel free to contact us with any questions at: rpc.america@riu.com or call us at: 1.888.RIU.CLUB



https://webrpc.riu.com